

Message Text

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PAGE 01 LAGOS 01617 210749Z

17

ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 FEA-01 CIAE-00 DODE-00

INR-07 NSAE-00 PA-01 USIA-06 PRS-01 SP-02 /032 W

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R 201536Z FEB 75

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 8056

LIMITED OFFICIAL USE LAGOS 1617

E.O. 11652: N/A

TAGS: ENRG, BEXP, BMEP, NI, US

SUBJECT: MAJOR PROJECTS: PROPOSAL FOR TECHNICAL SEMINAR ON
LIQUID NATURAL GAS

REF: (A) LAGOS 00826; (B) LAGOS 10921

1. SEPTTEL REPORTS ON FIRST DISCUSSIONS BETWEEN FMG AND PROSPECTIVE TECHNICAL PARTINERS IN PLANNED LNG PROJECTS. THESE DISCUSSIONS INDICATE THAT FMG EXPECTS TO PLAY LARGER ROLE THAN PARTNERS' FIRST ANTICIPATED IN SUCH MATTERS AS MANAGEMENT, PROCUREMENT, TRANSPORT, MARKETING.

2. WE WOULD APPRECIATE KNOWING, IN LIGHT THESE DEVELOPMENTS, CURRENT COMMERCE THINKING ABOUT POSSIBLE SEMINAR (OR OTHER PRESENTATION) ON LNG (OR PETROCHEMICALS) AND IN PARTICULAR WOULD LIKE TO KNOW IF MEPD PROJECT OFFICER CAN BE EXPECTED TO VISIT LAGOS FOR DISCUSSION POSSIBILITIES AND PROBLEMS THIS FIELD AS SUGGESTED REFTTEL (A).

3. WE CONTINUE TO BELIEVE IN USEFULNESS SEMINAR OR OTHER PROMOTION ON LNG, BUT ONE NEW PROBLEM WILL BE TIMING. EMBASSY ECONOMIC/COMMERCIAL RESOURCES WILL BE FULLY EXTENDED TO SUPPORT SPECIAL PROMOTIONS ALREADY SCHEDULED APRIL, MAY, JUNE.
REINHARDT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975LAGOS01617
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750062-0061
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750228/aaaaayyo.tel
Line Count: 52
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 LAGOS 00826, 75 LAGOS 10921
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 27 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 AUG 2003 by ElyME>; APPROVED <15 DEC 2003 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: PROPOSAL FOR TECHNICAL SEMINAR ON LIQUID NATURAL GAS
TAGS: BEXP, NI, US
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006